

**A** For the 2010 calendar year, or tax year beginning 01-01-2010 and ending 12-31-2010

**B** Check if applicable:

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

**C** Name of organization  
PRICE HILL WILL  
Doing Business As

Number and street (or P.O. box if mail is not delivered to street address)  
3724 ST LAWRENCE AVENUE

Room/suite

City or town, state or country, and ZIP + 4  
CINCINNATI, OH45205

**D** Employer identification number  
20-1452663

**E** Telephone number  
(513) 251-3800

**G** Gross receipts \$ 1,885,999

**F** Name and address of principal officer:  
J KENNETH SMITH  
819 GREER STREET  
COVINGTON, KY41011

**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) ( ) (insert no.) ☐ 4947(a)(1) or ☐ 527

**J** Website: WWW.PRICEHILLWILL.ORG

**H(a)** Is this a group return for affiliates? ☐ Yes ☒ No

**H(b)** Are all affiliates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

**H(c)** Group exemption number

**K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other

**L** Year of formation: 2004

**M** State of legal domicile: OH

Part I

Summary

1 Briefly describe the organization's mission or most significant activities: THE PRIMARY PURPOSE OF PRICE HILL WILL IS CREATING A CONSTRUCTIVE CHANGE FOR PRICE HILL COMMUNITY IN CINCINNATI, OHIO BY ORGANIZING RESIDENTS AROUND DIFFERENT AREAS SUCH AS: CHURCHES, HOUSING, SCHOOLS, ARTS, BEAUTIFICATION, BLOCK CLUBS, SAFETY, ETC.

|    |   |    |       |
|----|---|----|-------|
| 2  | Check this box <input type="checkbox"/>                                       |    |       |
| 3  | Number of voting members of the governing body (Part VI, line 1a)             | 3  | 18    |
| 4  | Number of independent voting members of the governing body (Part VI, line 1b) | 4  | 18    |
| 5  | Total number of individuals employed in calendar year 2010 (Part V, line 2a)  | 5  | 6     |
| 6  | Total number of volunteers (estimate if necessary)                            | 6  | 1,491 |
| 7a | Total unrelated business revenue from Part VIII, column (C), line 12          | 7a | 0     |

b

Net unrelated business taxable income from Form 990-T, line 34

7b

0

|   | Prior Year | Current Year |
|---|------------|--------------|
| 8 Contributions and grants (Part VIII, line 1h)                   | 1,017,032  | 1,236,516    |
| 9 Program service revenue (Part VIII, line 2g)                    | 0          | 27,972       |
| 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d ) | 2,611      | 1,951        |

|  |   |   |                  |
|--|---|---|------------------|
| 11   | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  | -231,060  | -274,114         |
| 12   |   |   |                  |
| Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) |   | 788,583   | 992,325          |
| Expenses   | 13  | Grants and similar amounts paid (Part IX, column (A), lines 1–3 )                 | 00               |
|  | 14  | Benefits paid to or for members (Part IX, column (A), line 4)                     | 00               |
|  | 15  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) | 261,281302,911   |
|  | 16a   | Professional fundraising fees (Part IX, column (A), line 11e)                     | 00               |
|  | b   | Total fundraising expenses (Part IX, column (D), line 25)                         | 00               |
|  | 17  | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)                      | 514,908211,336   |
| 18   | Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) | 776,189514,247  |                  |
| 19   |   |   |                  |
| Revenue less expenses. Subtract line 18 from line 12                             |   | 12,394  | 478,078          |
| Net Assets or Fund Balances  | Beginning of Current Year   |   | End of Year      |
|  | 20  | Total assets (Part X, line 16)  | 945,5541,445,678 |
|  | 21  | Total liabilities (Part X, line 26)   | 264,077286,123   |
|  | 22  | Net assets or fund balances. Subtract line 21 from line 20                        | 681,4771,159,555 |

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2011-08-15  
Date

J KENNETH SMITHEXECUTIVE DIRECTOR  
Type or print name and title.

Paid

Preparer's Use Only

Preparer's signature

MICHAEL W GENTRY CPA

Date

Check if self-employed ☐

Preparer's taxpayer identification number (see instructions)

Firm's name (or yours if self-employed), address, and ZIP + 4

JOSEPH DECOSIMO & COMPANY LLC

255 EAST FIFTH ST SUITE 2200

CINCINNATI, OH45202

EIN

Phone no. (513) 579-1717

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Form 990 (2010)

Page **2****Part III Statement of Program Service Accomplishments**Check if Schedule O contains a response to any question in this Part III ☒

**1** Briefly describe the organization's mission: THE PRIMARY PURPOSE OF PRICE HILL WILL IS CREATING A CONSTRUCTIVE CHANGE FOR PRICE HILL COMMUNITY IN CINCINNATI, OHIO BY ORGANIZING RESIDENTS AROUND DIFFERENT AREAS SUCH AS: CHURCHES, HOUSING, SCHOOLS, ARTS, BEAUTIFICATION, BLOCK CLUBS, SAFETY, ETC.

**2** Did the organization undertake any significant program services during the year which were not listed on

the prior Form 990 or 990-EZ?

If "Yes," describe these new services on Schedule O.

☒ **Yes** ☐ **No**

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

If "Yes," describe these changes on Schedule O.

☐ **Yes** ☒ **No**

**4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ **144,507** including grants of \$ ) (Revenue \$ **-241,639** )

PRICE HILL WILL'S REAL ESTATE DEVELOPMENT PROGRAM IS DESIGNED TO STABILIZE THE HOUSING MARKET IN PRICE HILL, PROVIDE SUPPORT AND INCENTIVES TO ALL PARTS OF THE HOUSING MARKET, AND TO CREATE NEW CONFIDENCE IN THE MARKET. EXISTING HOMEOWNERS WILL FEEL COMFORTABLE WITH THEIR INVESTMENTS AND WANT TO STAY IN THE NEIGHBORHOODS. RENTERS WILL FEEL CONNECTED TO THE COMMUNITY AND WANT TO BECOME HOMEOWNERS, AND NEW BUYERS WILL BE ATTRACTED TO THE NEIGHBORHOOD. A CENTRAL PART OF THE REAL ESTATE DEVELOPMENT WORK INVOLVES THE BUY-IMPROVE-DEMOLISH-SELL STRATEGY WHERE DISTRESSED, FORECLOSED OR VACANT HOMES ARE PURCHASED, REHABILITATED OR RAZED AND SOLD TO NEW HOMEOWNERS. ADDITIONALLY, OTHER STRATEGIES ARE DESIGNED TO STABILIZE AND IMPROVE HOUSING CONDITIONS IN PRICE HILL INCLUDING REDUCTION OF BLIGHT, PROMOTION OF HOMEOWNERSHIP, ADVOCACY FOR CHANGE IN PUBLIC POLICY, PARTNERSHIPS WITH OTHER ORGANIZATIONS, AND INCREASING FOCUS ON IMPROVEMENTS TO THE BUSINESS DISTRICT. IN 2010, PRICE HILL WILL PURCHASED 13 HOMES, REHABILITATED 17 AND SOLD 9 TO HOMEOWNER OCCUPANTS. PRICE HILL WILL ALSO PURCHASED A 37 UNIT BUILDING WHICH IS GOING TO BE REHABILITATED AND TURNED INTO SENIOR APARTMENTS.

**4b** (Code: ) (Expenses \$ **136,856** including grants of \$ ) (Revenue \$ )

PRICE HILL WILL'S CIVIC ENGAGEMENT PROGRAM IS DESIGNED TO ACTIVELY INVOLVE COMMUNITY MEMBERS IN REVITALIZATION OF THEIR NEIGHBORHOOD. THE ORGANIZATION'S FOUNDING MEMBERS RECOGNIZED THAT PHYSICAL REVITALIZATION OF THE NEIGHBORHOOD WOULD NOT BE ENOUGH TO ACHIEVE SUSTAINABLE CHANGE - COMMUNITY MEMBERS AND NEIGHBORHOOD INSTITUTIONS NEEDED STRONG COMMUNICATION NETWORKS TO ACCESS WAYS TO IMPROVE AND MAINTAIN THE QUALITY OF LIFE THEY HOPE TO EXPERIENCE DAILY. OVER 2,000 SURVEYS WERE COMPLETED IN THE ORGANIZATION'S ORIGINAL PLANNING PROCESS TO DETERMINE WHAT THE COMMUNITY VALUED MOST ABOUT PRICE HILL. THEMES FROM THOSE SURVEYS HELPED TO FORM COMMITTEES THAT RESIDENTS WERE ENCOURAGED TO JOIN. THOSE COMMITTEES ARE KNOWN AS COMMUNITY ACTION TEAMS OR CATS. EACH CAT HAS SPECIFIC GOALS BASED ON ITS FOCUS AREA; THE GOAL OF THE PHW'S DIRECTOR OF COMMUNITY ENGAGEMENT IS TO PROVIDE FULL-TIME STAFF LEVEL SUPPORT, RECRUIT NEW MEMBERS, AND FORM CONNECTIONS BETWEEN THE CATS AND OTHER GROUPS. CURRENTLY THERE ARE 7 ACTION TEAMS (ARTS, BEAUTIFICATION, CHURCHES, ECOLOGICAL NEIGHBORHOOD, EDUCATION, HOUSING, AND SAFETY) WORKING WITH PRICE HILL WILL COMMUNITY ORGANIZERS AND OTHER STAKEHOLDER GROUPS TO PLAN AND IMPLEMENT COMMUNITY BUILDING INITIATIVES. PRICE HILL WILL STAFF ALSO WORKS WITH THE NEIGHBORHOOD'S BUSINESS ASSOCIATIONS. EXAMPLES OF THE WORK BEING DONE BY THESE GROUPS INCLUDE INSTALLMENT OF ARTWORK IN THE BUSINESS DISTRICT, COORDINATING EDUCATIONAL PROGRAM WITHIN THE COMMUNITY GARDENS, AND ORGANIZING CRIME PREVENTION STRATEGIES. ALL PROGRAMMING TAKES PLACE WITHIN EAST, WEST, AND/OR LOWER PRICE HILL THOUGH SOME CAT INITIATIVES ARE ALIGNED WITH CITY AND STATE LEVEL ADVOCACY EFFORTS AFFECTING COMMUNITY DEVELOPMENT IN PRICE HILL (I.E. HOUSING). IN 2010, 21 EVENTS WERE ORGANIZED BY PHW CATS IN COLLABORATION WITH OTHER COMMUNITY GROUPS. 1491 VOLUNTEERS PARTICIPATED IN THE PLANNING AND/OR IMPLEMENTATION OF THESE EVENTS.

**4c** (Code: ) (Expenses \$ **110,003** including grants of \$ ) (Revenue \$ )

THE PRICE HILL CENTER FOR FINANCIAL STABILITY WAS A NEW PROGRAM TASKED WITH THE CHALLENGE OF DEVELOPING A COLLABORATIVE SERVICE MODEL THAT COULD INCORPORATE SERVICES ACROSS DIFFERENT ORGANIZATIONS. BEST PRACTICE MODELS FOCUS ON THREE BROAD AREAS OF SERVICE: WORKFORCE DEVELOPMENT, WORK SUPPORTS, AND FINANCIAL EDUCATION. IN PARTNERSHIP WITH SANTA MARIA COMMUNITY SERVICES, THE CFS BECAME A SATELLITE RECRUITING SITE FOR CINCINNATI WORKS, AN EXPERIMENTAL ARRANGEMENT DESIGNED TO INCREASE ACCESS TO SPECIFIC SERVICES AROUND JOB READINESS. IN ADDITION, TO FACILITATE CLIENT RECRUITMENT, WEEKLY IN-TAKE/ORIENTATION SESSIONS WERE INITIATED IN MAY 2010 AS A MEANS TO ENROLL CFS PROGRAM PARTICIPANTS, TEACH BASIC CONCEPTS, AND SERVE AS A CLEARING-HOUSE OF INFORMATION ABOUT VARIOUS SERVICES.

(Code: ) (Expenses \$ **61,644** including grants of \$ ) (Revenue \$ )

PRICE HILL WILL'S ECONOMIC DEVELOPMENT PROGRAM PROVIDES BUSINESS ASSOCIATION STAFF SUPPORT, GRANT WRITING TECHNICAL ASSISTANCE FOR COMMUNITY COUNCILS/BUSINESS ASSOCIATIONS, HELP WITH PLANNING & DESIGN PROJECTS, MATCHING GRANTS (WHEN FUNDS ARE AVAILABLE), AND REFERRALS TO SMALL BUSINESS DEVELOPMENT INCENTIVE PROGRAMS. PHW IS NOW RECOGNIZED AS A KEY PARTNER IN BUSINESS DISTRICT DEVELOPMENT BY THE PRICE HILL COMMUNITY AND THE CITY OF CINCINNATI. ACHIEVEMENTS INCLUDE: REESTABLISHMENT OF THE EAST PRICE HILL BUSINESS ASSOCIATION, FACADE IMPROVEMENT, AND CREATION OF 2 MASTER DESIGN PLANS (CURRENTLY IN THE EARLY STAGES OF IMPLEMENTATION).

**4d** Other program services. (Describe in Schedule O.)

(Expenses \$ **61,644** including grants of \$ ) (Revenue \$ )









**4e** **Total program service expenses** ▶ **\$ 453,010**

Form **990** (2010)

Form 990 (2010)

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**Part IV Checklist of Required Schedules**

|   | Yes        | No          |
|---|------------|-------------|
| <b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | <b>1</b>   | Yes         |
|   |            | <b>2</b>    |
| Is the organization required to complete Schedule B, Schedule of Contributors?   | <b>2</b>   | Yes         |
| <b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .   | <b>3</b>   | No <b>4</b> |
| <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II . . . . .  | <b>4</b>   | No          |
|   | <b>5</b>   |             |
| Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III . . . . .   | <b>5</b>   |             |
|   | <b>6</b>   |             |
| Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I     | <b>6</b>   | No          |
|   | <b>7</b>   |             |
| Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II    | <b>7</b>   | No          |
|   | <b>8</b>   |             |
| Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | <b>8</b>   | No          |
|   | <b>9</b>   |             |
| Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | <b>9</b>   | No          |
|   | <b>10</b>  |             |
| Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V   | <b>10</b>  | No          |
| <b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable:   |            |             |
| <b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.    | <b>11a</b> | Yes         |

**b** Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*

**11b**

No

**c** Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*

**11c**

No

**d** Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*

**11d**

No

**e** Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X.*

**11e**

Yes

**f** Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X.*

**11f**

**12a** Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII.*

No

**12a****b**

Yes

Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.*

**13**

Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*

**13**No **14a**

Did the organization maintain an office, employees, or agents outside of the United States? . . . .

**14a**

No

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? *If "Yes," complete Schedule F, Part I . . . . .*

**14b**

No

**15** Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? *If "Yes," complete Schedule F, Part II . . . . .*

**15**

No

**16**

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? *If "Yes," complete Schedule F, Part III . . . . .*

**16**

No

**17**

Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*

**17**

No

**18**

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II . . . . .*

**18**

No

**19**

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III* . . . . .

|    |  |    |
|----|--|----|
| 19 |  | No |
|----|--|----|

Form 990 (2010)

Form **990** (2010)

**Part IV Checklist of Required Schedules** (continued)

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Did the organization operate one or more hospitals? *If "Yes," complete Schedule H* . . . . .

|     |  |    |
|-----|--|----|
| 20a |  | No |
| b   |  |    |

Did the organization attach its audited financial statement to this return? Note: All Form 990 filers that operate one or more hospitals must attach audited financial statements. . . . .

|     |  |  |
|-----|--|--|
| 20b |  |  |
| 21  |  |  |

Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II* . . . . .

|    |  |    |
|----|--|----|
| 21 |  | No |
| 22 |  |    |

Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III* . . . . .

|    |  |    |
|----|--|----|
| 22 |  | No |
|----|--|----|

**23** Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J* . . . . .

|    |  |  |
|----|--|--|
| 23 |  |  |
|----|--|--|

No **24a**

Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25* . . . . .

|     |  |    |
|-----|--|----|
| 24a |  | No |
| b   |  |    |

Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .

|     |  |  |
|-----|--|--|
| 24b |  |  |
| c   |  |  |

Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .

|     |  |  |
|-----|--|--|
| 24c |  |  |
| d   |  |  |

Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .

|     |  |  |
|-----|--|--|
| 24d |  |  |
| 25a |  |  |

**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I* . . . . .

|     |  |    |
|-----|--|----|
| 25a |  | No |
|-----|--|----|

**b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I* . . . . .

|     |  |  |
|-----|--|--|
| 25b |  |  |
|-----|--|--|

**26** Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II* . . . . .

No

**26**

**27** Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III* . . . . .

No

**28**

**27**

No

Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

**a** A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*

**28a**

No **b** A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*

**28b** No **c**  
An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? *If "Yes," complete Schedule L, Part IV*

**28c** No **29**  
Did the organization receive more than \$25,000 in non-cash contributions? *If "Yes," complete Schedule M*

**29** No **30**

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*

**30** No  
**31**

Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*

**31** No  
**32**

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*

**32** No  
**33**

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*

**33** No  
**34**

Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*

**34** No  
**35**

Is any related organization a controlled entity within the meaning of section 512(b)(13)?

**35** No

**a** Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2* ☐ Yes ☒ No

**36 Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*

**36**

No **37** Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*

**37** No **38**  
Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O.

**38** Yes

Form 990 (2010)

**Part V Statements Regarding Other IRS Filings and Tax Compliance**  
Check if Schedule O contains a response to any question in this Part V ☐

No **1a** Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.

**1a** **19** Yes

|  |   |  |           |
|--|---|--|-----------|
| <b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.  |   | <b>1b</b>  | 0         |
| <b>c</b> Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .  |   | <b>1c</b>  |           |
| Yes  | <b>2a</b> Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return . . . . . | <b>2a</b>  | 6         |
| <b>b</b>   |   |  |           |
| If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   |   |  |           |
| <b>2b</b>  | Yes   | If line 2a and 2a is greater than 250, you may be required to e-file. (see instructions)                   |           |
| Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . .  |   |  |           |
| <b>3a</b>  | No  | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O . . . . . |           |
| <b>3b</b>  | <b>4a</b>   |  |           |
| At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)? . . . . . |   |  |           |
| <b>4a</b>  |   | No   |           |
| <b>b</b> If "Yes," enter the name of the foreign country: ▶<br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  |   |  |           |
| <b>5a</b>  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .   |  | <b>5a</b> |
| <b>5b</b>  | No  |  | <b>5b</b> |
| <b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  |   |  |           |
| <b>5b</b>  |   | No   |           |
| <b>c</b> If "Yes" to line 5a or 5b, did the organization file Form 8886-T? . . . . .   |   | <b>5c</b>  |           |
| <b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? . . . . .                            |   | <b>6a</b>  |           |
| No   | <b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .  | <b>6b</b>  |           |
| <b>7 Organizations that may receive deductible contributions under section 170(c).</b>   |   |  |           |
| <b>7a</b>  | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .   |  |           |
| No   | <b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .  |  |           |
| <b>7b</b>  | <b>c</b>  |  |           |
| Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .   |   |  |           |
| <b>7c</b>  |   | No   |           |
| <b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year . . . . .   |   | <b>7d</b>  |           |
| <b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .   |   | <b>7e</b>  |           |



|    |  |    |  |  |  |   |  |
|----|--|----|--|--|--|---|--|
|    |  | f  |  | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . |  |   |  |
| No |  | 7f |  | No   |  | g |  |

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . .

|    |  |
|----|--|
| 7g |  |
|----|--|

h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . .

|    |  |
|----|--|
| 7h |  |
|----|--|

8 **Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, . . . . .  
ess, business holdings at any time during the . . . . .

|   |  |   |  |
|---|--|---|--|
| 8 |  | 9 |  |
|---|--|---|--|

**Sponsoring organizations maintaining donor advised funds.**

a

Did the organization make any taxable distributions under section 4966? . . . . .

|    |  |
|----|--|
| 9a |  |
|----|--|

b Did the organization make a distribution to a donor, donor advisor, or related person? . . . . .

|    |  |
|----|--|
| 9b |  |
|----|--|

10 **Section 501(c)(7) organizations.** Enter:

a Initiation fees and capital contributions included on Part VIII, line 12 . . . . .

|     |  |
|-----|--|
| 10a |  |
|-----|--|

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

|     |  |
|-----|--|
| 10b |  |
|-----|--|

11 **Section 501(c)(12) organizations.** Enter:

a Gross income from members or shareholders . . . . .

|     |  |
|-----|--|
| 11a |  |
|-----|--|

b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . .

|     |  |     |  |
|-----|--|-----|--|
| 11b |  | 12a |  |
|-----|--|-----|--|

**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?

|     |  |
|-----|--|
| 12a |  |
|-----|--|

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.

|     |  |    |  |
|-----|--|----|--|
| 12b |  | 13 |  |
|-----|--|----|--|

**Section 501(c)(29) qualified nonprofit health insurance issuers.**

|   |  |
|---|--|
| a |  |
|---|--|

Is the organization licensed to issue qualified health plans in more than one state?  
**Note.** All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.

|     |  |
|-----|--|
| 13a |  |
|-----|--|

b Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.

|     |  |   |  |
|-----|--|---|--|
| 13b |  | c |  |
|-----|--|---|--|

Enter the aggregate amount of reserves on hand.

|     |  |     |  |
|-----|--|-----|--|
| 13c |  | 14a |  |
|-----|--|-----|--|

Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

|     |  |
|-----|--|
| 14a |  |
|-----|--|

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .

|     |  |
|-----|--|
| 14b |  |
|-----|--|

|  |  |           |  |           |           |
|--|--|-----------|--|-----------|-----------|
|  |  | <b>1a</b> | Enter the number of voting members of the governing body at the end of the tax year<br>. . . . . | <b>1a</b> | <b>18</b> |
|  |  | <b>b</b>  | Enter the number of voting members included in line 1a, above, who are independent<br>. . . . .  | <b>1b</b> |           |

|          |           |    |          |   |
|----------|-----------|----|----------|---|
|          | <b>18</b> |    | <b>2</b> | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .   |
| <b>2</b> |           | No | <b>3</b> | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . . |
|          | <b>3</b>  |    | No       | <b>4</b>  |

|   |  |  |  |          |  |    |
|---|--|--|--|----------|--|----|
| Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?              |  |  |  | <b>4</b> |  | No |
| <b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . . |  |  |  | <b>5</b> |  |    |

|    |          |   |          |
|----|----------|---|----------|
| No | <b>6</b> | Does the organization have members or stockholders? . . . . .   | <b>6</b> |
|    | No       | <b>7a</b> Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? . . . . . |          |

|           |           |    |          |   |
|-----------|-----------|----|----------|---|
| <b>7a</b> |           | No | <b>b</b> | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . . . . |
|           | <b>7b</b> |    | No       | <b>8</b>  |

|   |          |  |    |   |     |
|---|----------|--|----|---|-----|
| Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: |          |  |    |   |     |
| <b>a</b> The governing body?  |          |  |    | <b>8a</b>   | Yes |
| <b>b</b> Each committee with authority to act on behalf of the governing body? . . . . .  |          |  |    | <b>8b</b>   |     |
| Yes   | <b>9</b> |  | No | <b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . . |     |

|  |            |
|--|------------|
| <b>Section B. Policies</b> (This Section B requests information about policies not required by the Internal Revenue Code.) | <b>Yes</b> |
|--|------------|

|            |            |   |  |
|------------|------------|---|--|
| No         | <b>10a</b> | Does the organization have local chapters, branches, or affiliates? . . . . .   | <b>10a</b>   |
|            | No         | <b>b</b> If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? . . . . . |  |
| <b>10b</b> |            | <b>11a</b>  | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? |

|            |     |            |  |
|------------|-----|------------|--|
| <b>11a</b> | Yes | <b>b</b>   | Describe in Schedule O the process, if any, used by the organization to review the Form 990. . . . . |
|            |     | <b>12a</b> |  |

|   |  |  |  |            |     |
|---|--|--|--|------------|-----|
| Does the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .  |  |  |  | <b>12a</b> | Yes |
| <b>b</b> Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .                  |  |  |  | <b>12b</b> | Yes |
| <b>c</b> Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done . . . . . |  |  |  | <b>12c</b> |     |

|   |           |  |           |           |
|---|-----------|--|-----------|-----------|
| Yes   | <b>13</b> | Does the organization have a written whistleblower policy? . . . . . | <b>14</b> |           |
|   | <b>13</b> | Yes  | <b>14</b> |           |
| Does the organization have a written document retention and destruction policy? . . . . . |           |  |           | <b>14</b> |
| Yes   | <b>15</b> |  |           |           |

|  |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?           |  |  |
|  |  |  | <b>a</b>   |  |  |
|  |  |  | The organization's CEO, Executive Director, or top management official . . . . .   |  |  |
| <b>15a</b>   |  |  | Yes  |  |  |
|  |  |  | <b>b</b>   |  |  |
|  |  |  | Other officers or key employees of the organization . . . . .  |  |  |
| <b>15b</b>   |  |  | No   |  |  |
| If "Yes" to line a or b, describe the process in Schedule O. (See instructions.) |  |  |  |  |  |
|  |  |  | <b>16a</b>   |  |  |
|  |  |  | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .  |  |  |
| <b>16a</b>   |  |  | No   |  |  |
|  |  |  | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the |  |  |
|  |  |  | <b>b</b>   |  |  |
|  |  |  | with respect to such arrangements? . . . . .   |  |  |
|  |  |  | <b>16b</b>   |  |  |
| <b>Section C. Disclosure</b>   |  |  |  |  |  |
| <b>17</b>  |  |  | List the states with which a copy of this Form 990 is required to be filed ► OH  |  |  |
| <b>18</b>  |  |  |  |  |  |

☐ Own website ☐ Another's website ☒ Upon request

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) **19** available for public inspection. Indicate how you make these available. Check all that apply.  
Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest **20** policy, and financial statements available to the public.  
State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ►

KIRK KREMER (2010) SHARI PATRICK (CURRENTLY)  
617 STEINER AVENUE  
CINCINNATI, OH 45204  
(513) 557-2730

Form 990 (2010)

Page **7****Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and****Independent Contractors** response to any question in this Part VII ..... ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

1a Complete this table for all persons who received reportable compensation from the organization during the year. Enter the compensation for each person in the organization's tax year.

- List all of the organization's **current** key employees, if any. See instruction and definition of "key employees" regardless of amount of compensation, and **current** key employees. Enter in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee.

| (A)<br>Name and Title                       | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (check all that apply) |                       |         |              |                              | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|---|--|--|-----------------------|---------|--------------|------------------------------|--|---|---|
|   |  | Individual trustee or director         | Institutional Trustee | Officer | Key employee | Highest compensated employee |  |   |   |
| (1) H A MUSSER JR<br>BOARD GOVERNANCE       | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (2) SR SALLY DUFFY<br>DIRECTOR              | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (3) MIMI HART<br>DIRECTOR                   | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (4) JEFF CRAMERDING<br>DIRECTOR             | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (5) SR MARY JO GASDORF<br>DIRECTOR          | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (6) DAN ANDRIACCO<br>DIRECTOR               | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (7) DON JOHNSON<br>DIRECTOR                 | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (8) RUTHENIA A JACKSON<br>DIRECTOR          | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (9) JOHN PLOEHS<br>DIRECTOR                 | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (10) CARL KISSINGER<br>DIRECTOR             | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (11) MAUREEN COZ<br>DIRECTOR                | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (12) TRICIA CRUISE<br>DIRECTOR              | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (13) CYNDY DRIEHAUS<br>DIRECTOR             | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (14) BOB FITZPATRICK<br>DIRECTOR            | 2.00   | X                                      |                       |         |              |                              | 0  | 0   | 0   |
| (15) SR KATHRYN ANN CONNELLY<br>BOARD CHAIR | 2.00   | X                                      |                       | X       |              |                              | 0  | 0   | 0   |
| (16) BILL BALDWIN<br>BOARD VICE CHAIR       | 2.00   | X                                      |                       | X       |              |                              | 0  | 0   | 0   |
| (17) BILL BURWINKEL<br>SECRETARY            | 2.00   | X                                      |                       | X       |              |                              | 0  | 0   | 0   |

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## Part VIII Statement of Revenue

|   |   |  |           | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512, 513, or<br>514 |
|---|---|--|-----------|----------------------|--|---|---|
| Contributions, gifts, grants<br>and other similar amounts | <b>1a</b>                                 | Federated campaigns . . . . .  | <b>1a</b> | -                    |  |   |   |
|   | <b>b</b>                                  | Membership dues . . . . .  | <b>1b</b> | -                    |  |   |   |
|   | <b>c</b>                                  | Fundraising events . . . . .   | <b>1c</b> | 11,338               |  |   |   |
|   | <b>d</b>                                  | Related organizations . . . . .  | <b>1d</b> | -                    |  |   |   |
|   | <b>e</b>                                  | Government grants (contributions)  | <b>1e</b> | 665,843              |  |   |   |
|   | <b>f</b>                                  | All other contributions, gifts, grants, and<br>similar amounts not included above          | <b>1f</b> | 559,335              |  |   |   |
|   | <b>g</b>                                  | Noncash contributions included in lines<br>1a-1f: \$ 2,858                                 |           |                      |  |   |   |
| <b>h</b>  |   |  | 1,236,516 |                      |  |   |   |
| <b>Total.</b> Add lines 1a-1f . . . . . ▶                 |   |  |           |                      |  |   |   |
| Program Service Revenue                                   | Business Code                             |  |           |                      |  |   |   |
|   | <b>2a</b>                                 | DEVELOPER FEE FROM CIT   |           | 531,390              | 27,972   | 27,972                                  |   |
|   | <b>b</b>                                  |  |           |                      |  |   |   |
|   | <b>c</b>                                  |  |           |                      |  |   |   |
|   | <b>d</b>                                  |  |           |                      |  |   |   |
|   | <b>e</b>                                  |  |           |                      |  |   |   |
|   | <b>f</b>                                  | All other program service revenue . . . . .  |           |                      |  |   |   |
| <b>g</b>  | <b>Total.</b> Add lines 2a-2f . . . . . ▶ |  | 27,972    |                      |  |   |   |
| Other Revenue   | <b>3</b>                                  |  |           |                      |  |   |   |
|   |   | Investment income (including dividends, interest<br>and other similar amounts) . . . . . ▶ |           | 1,951                |  |   | 1,951   |
|   | <b>4</b>                                  | Income from investment of tax-exempt bond proceeds . . . . .                               |           |                      |  |   |   |

|                       |   |                |               |   |        |
|-----------------------|---|----------------|---------------|---|--------|
| <b>5</b>              | Royalties . . . . .   |                |               |   |        |
| <b>6a</b>             | Gross Rents   | (i) Real       | (ii) Personal |   |        |
| <b>b</b>              | Less: rental expenses   |                |               |   |        |
| <b>c</b>              | Rental income or (loss)   |                |               |   |        |
| <b>d</b>              | Net rental income or (loss) . . . . .   |                |               |   |        |
| <b>7a</b>             | Gross amount from sales of assets, other than investments and sales expenses  | (i) Securities | (ii) Other    |   |        |
| <b>b</b>              | Less: direct expenses   |                |               |   |        |
| <b>c</b>              | Net gain or (loss)  |                |               |   |        |
| <b>8a</b>             | Gross income from fundraising events (not including \$ 11,338 of contributions reported on line 1c). See Part IV, line 18 . . . . . |                |               |   |        |
| <b>b</b>              | Less: direct expenses . . . . .   |                |               |   |        |
| <b>c</b>              | Net income or (loss) from fundraising events . . . . .  |                |               |   |        |
| <b>9a</b>             | Gross income from gaming activities. See Part IV, line 19 . . . . .   |                |               |   |        |
| <b>b</b>              | Less: direct expenses . . . . .   |                |               |   |        |
| <b>c</b>              | Net income or (loss) from gaming activities . . . . .   |                |               |   |        |
| <b>10a</b>            | Gross sales of inventory, less returns and allowances . . . . .   |                |               |   |        |
| <b>b</b>              | Less: cost of goods sold . . . . .  |                |               |   |        |
| <b>c</b>              | Net income or (loss) from sales of inventory . . . . .  |                |               |   |        |
| Miscellaneous Revenue |   | Business Code  |               |   |        |
| <b>11a</b>            |   |                |               |   |        |
| <b>b</b>              |   |                |               |   |        |
| <b>c</b>              |   |                |               |   |        |
| <b>d</b>              | All other revenue . . . . .   |                |               |   |        |
| <b>e</b>              |   |                |               |   |        |
| <b>Total</b>          | Add lines 11a-11d . . . . .   |                |               |   |        |
| <b>12</b>             |   |                |               |   |        |
| <b>Total revenue.</b> | See Instructions. . . . .   | 992,325        | -241,645      | 0 | -2,546 |

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Page **10****Part IX Statement of Functional Expenses**

**Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).**

**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

|  | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|-----------------------|---------------------------------|--|-----------------------------|
| <b>1</b> Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21   |                       |                                 |  |                             |
| <b>2</b> Grants and other assistance to individuals in the U.S. See Part IV, line 22   |                       |                                 |  |                             |
| <b>3</b> Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16  |                       |                                 |  |                             |
| <b>4</b> Benefits paid to or for members   |                       |                                 |  |                             |
| <b>5</b> Compensation of current officers, directors, trustees, and key employees  | 71,154                | 47,437                          | 23,717                                 |                             |
| <b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)                   |                       |                                 |  |                             |
| <b>7</b> Other salaries or wages   | 192,704               | 191,997                         | 707                                    |                             |
| <b>8</b> Pension plan contributions (include section 401(k) and section 403(b) employer contributions)   | 4,756                 | 4,756                           |  |                             |
| <b>9</b> Other employee benefits   | 15,026                | 13,232                          | 1,794                                  |                             |
| <b>10</b> Payroll taxes  | 19,271                | 17,995                          | 1,276                                  |                             |
| <b>11</b> Fees for services (non-employees):   |                       |                                 |  |                             |
| <b>a</b> Management  |                       |                                 |  |                             |
| <b>b</b> Legal   |                       |                                 |  |                             |
| <b>c</b> Accounting  | 7,500                 | 5,200                           | 2,300                                  |                             |
| <b>d</b> Lobbying  |                       |                                 |  |                             |
| <b>e</b> Professional fundraising. See Part IV, line 17  |                       |                                 |  |                             |
| <b>f</b> Investment management fees  |                       |                                 |  |                             |
| <b>g</b> Other   | 65,943                | 56,325                          | 9,618                                  |                             |
| <b>12</b> Advertising and promotion  | 3,700                 | 3,700                           |  |                             |
| <b>13</b> Office expenses  | 14,748                | 12,472                          | 2,276                                  |                             |
| <b>14</b> Information technology   |                       |                                 |  |                             |
| <b>15</b> Royalties  |                       |                                 |  |                             |
| <b>16</b> Occupancy  | 9,742                 | 8,133                           | 1,609                                  |                             |
| <b>17</b> Travel   | 2,713                 | 2,555                           | 158                                    |                             |
| <b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                                 |  |                             |
| <b>19</b> Conferences, conventions, and meetings   | 4,387                 | 3,359                           | 1,028                                  |                             |
| <b>20</b> Interest   | 3,122                 | 3,122                           |  |                             |
| <b>21</b> Payments to affiliates   |                       |                                 |  |                             |
| <b>22</b> Depreciation, depletion, and amortization  |                       | 7,182                           |  | 7,182                       |
| <b>23</b> Insurance  |                       | 8,654                           | 7,454                                  | 1,200                       |
| <b>24</b> Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25) |                       |                                 |  |                             |
| <b>a</b> CIVILIAN PROPERTIES   | 37,649                | 37,649                          |  |                             |
| <b>b</b> PROGRAM SUPPLIES  | 22,020                | 21,611                          | 409                                    |                             |
| <b>c</b> DUES AND MISC   | 9,501                 | 3,802                           | 5,699                                  |                             |
| <b>d</b> FURN. & EQUIP. RENTAL   | 7,645                 | 7,086                           | 559                                    |                             |
| <b>e</b> STAFF EDUCATION   | 6,830                 | 5,125                           | 1,705                                  |                             |



Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

|    |  |         |         |        |   |
|----|--|---------|---------|--------|---|
| f  | All other expenses   |         |         |        |   |
| 25 | Total functional expenses. Add lines 1 through 24f   | 514,247 | 453,010 | 61,237 | 0 |
| 26 | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (D) joint costs from a combined educational campaign and fundraising solicitation |         |         |        |   |

|                |                          |                                 |                      |
|----------------|--------------------------|---------------------------------|----------------------|
| (A)            | (B)                      | (C)                             | (D)                  |
| Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |

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Page **11****Part X Balance Sheet**

(A) Beginning of year | (B) End of year

|                    |  |  |           |            |            |         |
|--------------------|--|--|-----------|------------|------------|---------|
| <b>Assets</b>      | <b>1</b>   | Cash non-interest-bearing . . . . .  | 428,907   | <b>1</b>   | 491,163    |         |
|                    | <b>2</b>   | Savings and temporary cash investments . . . . .   | 103,558   | <b>2</b>   | 105,002    |         |
|                    | <b>3</b>   | Pledges and grants receivable, net . . . . .   | 25,406    | <b>3</b>   | 125,338    |         |
|                    | <b>4</b>   | Accounts receivable, net . . . . .   |           | <b>4</b>   |            |         |
|                    | <b>5</b>   | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .                  |           | <b>5</b>   |            |         |
|                    | <b>6</b>   | Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .     |           | <b>6</b>   |            |         |
|                    | <b>7</b>   | Notes and loans receivable, net . . . . .  |           | <b>7</b>   |            |         |
|                    | <b>8</b>   | Inventories for sale or use . . . . .  | 275,601   | <b>8</b>   | 604,861    |         |
|                    | <b>9</b>   | Prepaid expenses and deferred charges . . . . .  | 9,485     | <b>9</b>   | 4,296      |         |
|                    | <b>10a</b>   | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D  |           | <b>10a</b> | 133,140    |         |
| <b>b</b>           | Less: accumulated depreciation. . . . .                                    | <b>10b</b>   | 18,122    | 102,597    | <b>10c</b> | 115,018 |
| <b>11</b>          | Investments—publicly traded securities                                     |  | <b>11</b> |            |            |         |
| <b>12</b>          | Investments—other securities. See Part IV, line 11 . . . . .               |  | <b>12</b> |            |            |         |
| <b>13</b>          | Investments—program-related. See Part IV, line 11 . . . . .                |  | <b>13</b> |            |            |         |
| <b>14</b>          | Intangible assets . . . . .  |  | <b>14</b> |            |            |         |
| <b>15</b>          | Other assets. See Part IV, line 11 . . . . .                               |  | <b>15</b> |            |            |         |
| <b>16</b>          | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . . | 945,554  | <b>16</b> | 1,445,678  |            |         |
| <b>Liabilities</b> | <b>17</b>  | Accounts payable and accrued expenses . . . . .  | 24,140    | <b>17</b>  | 27,864     |         |
|                    | <b>18</b>  | Grants payable . . . . .   |           | <b>18</b>  |            |         |
|                    | <b>19</b>  | Deferred revenue . . . . .   |           | <b>19</b>  |            |         |
|                    | <b>20</b>  | Tax-exempt bond liabilities . . . . .  |           | <b>20</b>  |            |         |
|                    | <b>21</b>  | Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .  |           | <b>21</b>  |            |         |
|                    | <b>22</b>  | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . . |           | <b>22</b>  |            |         |
|                    | <b>23</b>  | Secured mortgages and notes payable to unrelated third parties . . . . .   | 239,937   | <b>23</b>  | 159,142    |         |
|                    | <b>24</b>  | Unsecured notes and loans payable to unrelated third parties . . . . .   |           | <b>24</b>  |            |         |
|                    | <b>25</b>  | Other liabilities. Complete Part X of Schedule D . . . . .   | 0         | <b>25</b>  | 99,117     |         |
|                    | <b>26</b>  | <b>Total liabilities.</b> Add lines 17 through 25 . . . . .  | 264,077   | <b>26</b>  | 286,123    |         |

Part X Balance Sheet

(A) Beginning of year (B) End of year

|                             |   |   |         |    |           |
|-----------------------------|---|---|---------|----|-----------|
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. |   |         |    |           |
|                             | 27  | Unrestricted net assets . . . . .   | 501,266 | 27 | 976,909   |
|                             | 28  | Temporarily restricted net assets . . . . .                               | 180,211 | 28 | 182,646   |
|                             | 29  | Permanently restricted net assets . . . . .                               |         | 29 |           |
|                             | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.                          |   |         |    |           |
|                             | 30  | Capital stock or trust principal, or current funds . . . . .              |         | 30 |           |
|                             | 31  | Paid-in or capital surplus, or land, building or equipment fund . . . . . |         | 31 |           |
|                             | 32  | Retained earnings, endowment, accumulated income, or other funds          |         | 32 |           |
|                             | 33  | Total net assets or fund balances . . . . .                               | 681,477 | 33 | 1,159,555 |
|                             | 34  | Total liabilities and net assets/fund balances . . . . .                  | 945,554 | 34 | 1,445,678 |

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Page **12****Part XI Reconciliation of Net Assets**Check if Schedule O contains a response to any question in this Part XI . . . . . ☐

|          |  |          |           |
|----------|--|----------|-----------|
| <b>1</b> | Total revenue (must equal Part VIII, column (A), line 12) . . .  |          |           |
| <b>2</b> | Total expenses (must equal Part IX, column (A), line 25) . . . .   | <b>1</b> | 992,325   |
| <b>3</b> | Revenue less expenses. Subtract line 2 from line 1 . . . .   | <b>2</b> | 514,247   |
| <b>4</b> | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .                          | <b>3</b> | 478,078   |
| <b>5</b> | Other changes in net assets or fund balances (explain in Schedule O) . . . .   | <b>4</b> | 681,477   |
| <b>6</b> | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) . . . . | <b>5</b> | 0         |
|          |  | <b>6</b> | 1,159,555 |

**Part XII**Check if Schedule O contains a response to any question in this Part XII . . . . . ☒**Financial Statements and Reporting**

|  |          |  |   |  |
|--|----------|--|---|--|
| <b>No</b>  |          | <b>1</b>   | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.   | Yes  |
| <b>2a</b>  |          | Were the organization's financial statements compiled or reviewed by an independent accountant? . . . .  |   |  |
| <b>2a</b>  |          | No   | <b>b</b>  |  |
|  |          | Were the organization's financial statements audited by an independent accountant? . . . . . <b>2b</b>   |   |  |
| Yes  | <b>c</b> |  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. . . . . |  |
| <b>2c</b>  | Yes      | <b>d</b>   |   |  |
|  |          | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: |   |  |
| <input checked="" type="checkbox"/> Separate basis |          | <input type="checkbox"/> Consolidated basis  |   | <input type="checkbox"/> Both consolidated and separated basis |
|  |          | <b>3a</b>  |   |  |

As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .

|           |   |               |
|-----------|---|---------------|
| <b>3a</b> | Yes   |               |
| <b>b</b>  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits. . . . . | <b>3b</b> Yes |

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